

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: December 31, 2005 Page 1 of 10

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 28.0 \ 1,197.0

Market Transit

Market Share Time Ocean

Surcharges:

Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	50%	28%	24 ¹²									
Hatsu Marine Ltd.	36%	3%	21									
Yang Ming	7%	15%	21	\$173 ¹⁶	\$24 ¹⁶	\$40					21 KT	\$4,177
Evergreen	7%	13%	21									
Hyundai	0%	26%	30									
NYK Line	0%	5%	24									
MOL	0%	4%										
OOCL	0%	3%	22									

Weighted Average Container Rate \$4,177

Issue Date: December 31, 2005 Page 2 of 10

¹² Transit time is based on departure from Savannah, GA.

¹⁶ Rate is calculated per KT not by container.

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 326.0 \ 4,210.0 Surcharges: Market Transit Share Time Ocean Container Market CYRate Share in Days Rate Carrier **BAF** CHASSIS CAF THC CFS Rec ARB Cotton R. Size Yang Ming 33 20% 15% Evergreen 14% 21% 28 \$2,450 \$455 \$2,905 Hyundai 12% 7% 27 China Shipping 12% 5% 33 \$2,600 \$3,055 Hanjin 11% 11% 33 \$455 APL 8% 2% 28 \$192 16 \$22 16 \$40 21 KT \$4,534 **NYK Line** 7% 11% 30 MOL 6% 7% 28 cosco 6% 5% 16 Maersk-SeaLand \$5,000 \$40 \$5,495 2% 1% 27 \$455 OOCL 1% 7% 26 P&O Nedlloyd 1% 1% 20 Hatsu Marine Ltd. 0% 8% 23

Weighted Average Container Rate \$3,506

Issue Date: December 31, 2005

Page 3 of 10

¹⁶ Rate is calculated per KT not by container.

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 120.0 \	Market	Transit			Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	38%	32%	28									
Yang Ming	17%	20%	37									
Hanjin	15%	10%	32									
cosco	13%	6%	29	\$3,150								\$3,150
OOCL	8%	5%	24									
Hyundai	7%	1%	25									
Hatsu Marine Ltd.	2%	19%	21									
NYK Line	0%	4%	30									

Weighted Average Container Rate \$3,150

Issue Date: December 31, 2005

Page 4 of 10

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: $46.0 \ 39$	90.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	26%	15%	29									
Hanjin	26%	15%	29									
Hatsu Marine Ltd.	26%	11%	31									
Evergreen	22%	28%	36									
Maersk-SeaLand	0%	26%	36	\$3,544	\$455	\$40						\$4,039

Weighted Average Container Rate

Atlantic/Gulf Ports To Shanghai, China

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 248.5 \ 2,294.5 Surcharges: Market Transit Share Time Ocean **Container** Market CYRate Share in Days Rate Carrier **BAF** CHASSIS CAF THC CFS Rec ARB Cotton R. Size \$2,905 21% Evergreen 19% 23 \$2,450 \$455 Hanjin 19% 15% 23 Maersk-SeaLand 14% 5% 27 \$3,660 \$455 \$40 \$4,155 23 12 MOL 13% 10% Yang Ming 11% 7% 29 Hyundai 8% 10% 28 OOCL 6% 8% 25 China Shipping 5% 3% 33 \$2,300 Norasia 3% 2% 15 \$40 \$500 \$2,840 NYK Line 2% 9% 26

Weighted Average Container Rate \$3,376

\$3,950

0%

0%

5%

4%

19

28

\$3,950

Hatsu Marine Ltd.

COSCO

Issue Date: December 31, 2005

Page 6 of 10

¹² Transit time is based on departure from Savannah, GA.

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 42.0	\ 274.0	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	48%	34%	30									
Hanjin	29%	35%	28									
Yang Ming	19%	12%	42									
Evergreen	5%	11%	37									
MOL	0%	7%	34									

Weighted Average Container Rate

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 339.7\	2,966.3	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	41%	25%	19									
OOCL	28%	25%	15									
P&O Nedlloyd	12%	14%	13									
Hatsu Marine Ltd.	8%	5%	19									
cosco	5%	12%		\$4,625								\$4,625
APL	4%	8%	16									
Hanjin	1%	6%	17									

Weighted Average Container Rate \$4,625

Issue Date: December 31, 2005

Page 8 of 10

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 158.0 \ 1,084.9			

`	•	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	56%	43%		\$2,900								\$2,900
P&O Nedlloyd	38%	44%	16									
Zim Line	5%	2%	52	\$3,650	\$300							\$3,950
Evergreen	2%	7%	31	\$4,000								\$4,000

Weighted Average Container Rate \$3,015

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 2005

Month\Year: 76.0 \ 42	21.7		Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hatsu Marine Ltd.	55%	40%	17									
Evergreen	42%	38%	24	\$2,600	\$455							\$3,055
Yang Ming	3%	0%	40									
NYK Line	0%	16%	21									
Hanjin	0%	4%	19									

Weighted Average Container Rate \$3,055